

## Success Story

# Nómade Wines & Vineyards

By Susan Kerth

Tomás Achával founded Nómade Wines and Vineyards – what he refers to as his “life’s work” – in 2003. The Argentinean winery specializes in unique super premium wines crafted from grapes grown in the Andes Mountains.

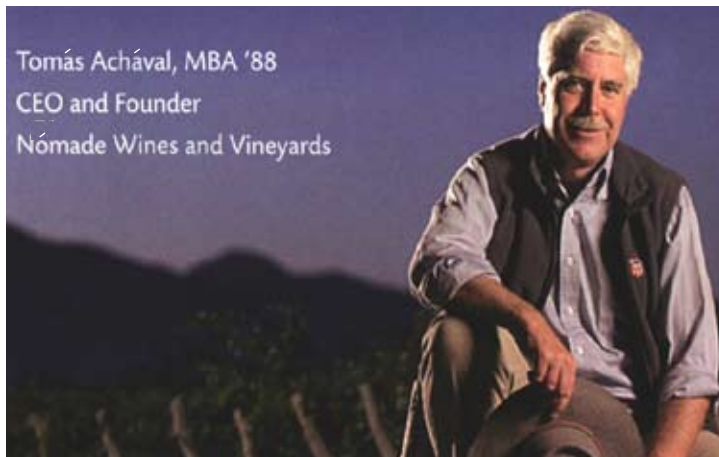
“The Andes are a gigantic, unexplored area,” Achával says. “You can find virgin valleys with an unlimited potential for vineyards, vineyards that were planted in the early 1900s, vineyards located in the highest altitudes, growers who still use ancient techniques and varieties that develop in a superb way.”



NOMADE  
MENDOZA · ARGENTINA

Achával’s vineyards produce about 15,000 cases of Syrah and Malbec varietals annually under the names of Nómade and 7 Lunas. “In our first year of sales, we’re running out of product,” he says. “But it’s a good problem to have.”

Tomás Achával, MBA '88  
CEO and Founder  
Nómade Wines and Vineyards



**Suggested Retail Price:**  
**Nómade Malbec (\$19)**

